



Winning at Collaboration Commerce

Heidi Collins, Jose Claudio Terra, Cindy Gordon

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"Real time Collaboration Enterprise" is the new business model for market domination. Billions of dollars will be spent in this field, and by 2007 the majority of Global 1000 enterprises will be deploying real-time collaboration business processes to be a core of their business portfolios. Based on their extensive experience with cutting-edge technology, the authors discuss how to successfully implement collaboration commerce solutions, reporting lessons learned from leading companies such as P&G, Astra Zeneca, SAP, and Microsoft.

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