

The Headcount Solution

N. Frederic Crandall



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Most organizations find themselves faced with the difficult task of downsizing at some point in their life cycle. *The Headcount Solution* is the only book that offers managers both alternatives to downsizing and the practical steps necessary to carry out layoffs with fairness and compassion. Including best practices from major public and private corporations, this practical guide offers effective cost-cutting measures and explains how to rebuild employee morale and motivation after a downsizing. This groundbreaking book introduces you to a new kind of management thinking that will allow your company to reduce costs but also sustain a competitive advantage, now and in the future.



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