



The Art of Investigative Interviewing

Charles L. Yeschke

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The Art of Investigative Interviewing, Second Edition, details the techniques that can be used by interviewers in any setting to detect indications of deception and respond to them appropriately. With all-new case studies and a new chapter devoted to interrogative ethics, this revised edition has been entirely updated while maintaining the lively, instructive writing style of the first edition.

Drawing elements from psychology, philosophy, and sociology, Charles Yeschke applies the theory of human need to the process of investigative interviewing. This theory is the most important component of the successful interview and is crucial to an investigator's ability to correctly interpret human behavior.

- * Covers the rising debate over interviewing and interrogative ethics
- * Provides all-new case studies demonstrating the application of the author's techniques
- * Shows how to boost your success rate by replacing coercion and confrontation with persuasion and communication

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